

2019 Broadband RFP

Rating Matrix

RATING SCALE

1. Not Met
2. Met
3. Exceeded

	ALLO Communications <i>(1 to 3)</i>	RG Fiber <i>(1 to 3)</i>	Copilot Net, LLC <i>(1 to 3)</i>	Alice USA <i>(1 to 3)</i>	Midcontinent Communications <i>(1 to 3)</i>	Ubiquity Partners, LLC <i>(1 to 3)</i>	Lux Network <i>(1 to 3)</i>	K&W Underground, Inc. <i>(1 to 3)</i>
COMMUNITY BUILDOUT								
Download speeds of 1,000 Mbps (Gigabit)	3	3	2	2	2	1	2	1
Data infrastructure to every home, business, public facility, private institution	3	2	2	2	2	3	2	1
Full connectivity in less than 5 years	3 (Complete 18-24 months)	2 (No defined community buildout schedule, connect customers along path to city facilities and then by signups, build city infrastructure within 6 months)	2	3	3	2	2	1
Provided a design plan	2	2	2	1	2	2	1	1
Ability to Light service	3 (Internet, Phone, Television)	2 (Internet, Phone)	3	3	2	1	2	1
Plan included capacity, shelter, redundancy, and contingency plan	3	2	2	2	2	2	2	1
City financial commitment for buildout - Requested	* \$0.00 (100% Svc Provider) * Staging	* \$0.00 * Fenced Staging * Water access * Slurry pit	* \$2M (\$1M/yr/2 yrs) * City marketing * Staging	* \$0	* \$4M (no revenue sharing / no ownership)	* \$25/premise/yr (\$75k-\$750k)	* Undefined * Ownership & maint. of infrastructure	
City financial commitment Rating - Amount Requested	3	3	2	2	1	1	1	1
Community Giveback	* Low income plan * Low cost public WiFi	* Low income plan * Public WIFI - parks, tourism	* E-commerce solution	* Low income				
Community Giveback - Score	3	3	2	2	1	1	1	1
SUBTOTAL	23	19	17	17	15	13	13	8

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CITY PARTICIPATION								
City financial commitment for City Dark Fiber CIP project - Amount Requested	* \$350,000	* \$250,000 * Free water * Fenced staging * Slurry pit (Indicated during interview that cost will be higher than \$250K if City cannot provide free water, fenced staging, slurry pit, and desire separate city conduit)	* \$2M (\$1M/yr paid or \$300,000 over 5 yrs) * City marketing * Staging		* \$4M (no revenue sharing / no ownership)	* \$350,000	* Undefined * Ownership & maint. of infrastructure	\$610,000-\$955,000
City Benefit			* Free municipal internet services (City, County, Schools)					
City financial commitment - Score	2	2	2	1	1	2	1	1
Separate Conduit to City facilities	1	1	1	1	2	2	1	1
Connection of Facilities	2	2	2	1	2	2	2	1
Complete in less than one year	2	2	2	1	1	2	1	1
SUBTOTAL	7	7	7	4	6	8	5	4
TOTAL SCORE	30	26	24	21	21	21	18	12
			(Gbsp not available until year 3)					

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	NON-RESPONDENT Graybar & CT&T	NON-RESPONDENT KS FiberNET	NON-RESPONDENT RadioLED International	NON-RESPONDENT EntryPoint
	(1 to 3)	(1 to 3)	(1 to 3)	(1 to 3)
COMMUNITY BUILDOUT				
Download speeds of 1,000 Mbps (Gigabit)				
Data infrastructure to every home, business, public facility, private institution				
Full connectivity in less than 5 years				
Provided a design plan				
Ability to Light service				
Plan included capacity, shelter, redundancy, and contingency plan				
City financial commitment for buildout - Requested				
City financial commitment Rating - Amount Requested				
Community Giveback				
Community Giveback - Score				
SUBTOTAL	0	0	0	0

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	NON-RESPONDENT Graybar & CT&T	NON-RESPONDENT KS FiberNET	NON-RESPONDENT RadioLED International	NON-RESPONDENT EntryPoint
	<i>(1 to 3)</i>	<i>(1 to 3)</i>	<i>(1 to 3)</i>	<i>(1 to 3)</i>
CITY PARTICIPATION				
City financial commitment for City Dark Fiber CIP project - Amount Requested				
City Benefit				
City financial commitment - Score				
Separate Conduit to City facilities				
Connection of Facilities				
Complete in less than one year				
SUBTOTAL	0	0	0	0
TOTAL SCORE	0	0	0	0